



# Customer Success Using Decision Lens

Organizations Across The Government  
Receive Maximum Value From Their  
Portfolios Using Decision Lens

# Government Success



## Commander, Navy Installations Command Facility Planning and Budget Allocation

Commander, Navy Installations Command (CNIC) is responsible for worldwide shore installation support for the United States Navy under the Chief of Naval Operations. CNIC is using Decision Lens to:

- Prioritize all military construction projects and base of service activities
- Align investments and budget requests to strategic priorities and capabilities in support of all Navy Installations operations globally
- Manage portfolio resources totaling \$7B



## Defense Health Agency Optimized \$30B in Medical Facilities

Defense Health Agency (DHA) had a low-tech approach to facilities prioritization and lost funding due to inability to defend the project values against requested money. To combat the unbalanced distribution of funds, they turned to Decision Lens to:

- Collaborate across the DoD to optimize healthcare needs
- Focus on initiatives that deliver the greatest value
- Enable data and information to drive healthcare prioritization



## Defense Logistics Agency Resource Prioritization and Allocation

The Defense Logistics Agency (DLA) is the Department of Defense's largest logistics combat support agency. With Decision Lens, DLA can:

- Facilitate trade-off decisions across supply chains, energy needs, internal business, and finance systems
- Prioritize resource allocation for Stewardship Excellence and Workforce Development
- Allocate program funds for its force structure, resource, and assessment directorate



## Federal Aviation Administration

### Prioritization of Over \$2B in Funding

The Federal Aviation Administration (FAA) is the national aviation authority of the United States. With Decision Lens, the FAA can:

- Manage the decision-making efforts for the prioritization and allocation of resources across the agency
- Prioritize \$2B in funding across the Air Traffic Organization
- Make defensible decisions in a resource constrained environment



## General Services Administration

### Prioritization of Building Metrics in Capital Planning

The General Services Administration's (GSA) Public Broadcasting Service is an independently-run agency dedicated to the support and management of basic functions for agencies in the United States government. GSA uses Decision Lens for:

- Capital planning and the optimization of real property holding leases
- The comparison of building metrics such as a building's condition, location, or tenants
- Directing Congressionally-appropriated yearly funds for building maintenance



## Joint Chiefs of Staff

### IT & Source Selection, Budget Allocation, and Capabilities Planning

The Joint Chiefs of Staff is using Decision Lens to prioritize initiatives and allocate available funding for only the most valuable projects. This provides the Comptroller with a transparent and repeatable process for budget decisions that builds consensus with all stakeholders. The Joint Chiefs of Staff now have a:

- Standardized approval process in Joint Capabilities Division
- Consistent set of recommendations created
- Streamlined method to share critical details about projects in the prioritization process



## Joint Improvised Explosive Device Defeat Organization

### Weapons and Technology Selection

Joint Improvised Explosive Device Defeat Organization (JIEDDO) uses Decision Lens to drive prioritization of investments that will help counter improvised explosive devices (IED). They are now able to:

- Increase transparency across multiple critical mission areas
- Perform real-time strategic analysis of mission critical and long-term strategic interests
- Quickly prioritize potential solutions as circumstances change



## National Institute of Health, National Heart, Lung, and Blood Institute

### Research Project Portfolio Prioritization

The National Institutes of Health National Heart, Lung, and Blood Institute uses Decision Lens for strategic research project prioritization initiatives in order to:

- Increase objectivity and transparency across the organization
- Develop an audit trail which allowed NIH to justify decisions
- Utilize a more repeatable and collaborative process for prioritizing funding options



## U.S. Army Installation Management Command

### Prioritization of Military Construction Projects, Governance, and IT Assets

IMCOM apply a uniform business structure to manage U.S. Army installations, and sustain the well-being of the military community. Before Decision Lens, IMCOM tracked their projects and priorities in multiple spreadsheets, resulting in a loss of time and resources. Now they can:

- Easily collect project details and submission requests in one central location
- Develop a strategic plan that meets the needs of all stakeholders
- Establish selection criteria that identify the highest value projects to the organization



## U.S. Army Special Operations Command

### Strategic Planning and Budget Optimization

USASOC commands both active-duty and Army Reserve special operations forces. With Decision Lens, they are able to:

- Effectively evaluate numerous competing projects across multiple focus areas
- Strategically align resources to the highest valued initiatives
- Easily tie resource decisions to actual dollars in multiple major force programs and budget lines



## U.S. Army Research, Development and Engineering Command

### Resource Allocation and Budgeting

The US Army Research, Development, and Engineering Command (RDECOM) has chosen Decision Lens for planning, resource allocation, and headquarters budgeting, among other purposes. RDECOM develops technologies in eight major laboratories, research development, and engineering centers. With Decision Lens, it is easier to:

- Develop real-time strategic analysis of mission critical and long-term strategic interests
- Improve transparency across multiple critical mission areas
- Quickly prioritize potential solutions as circumstances change



## U.S. Coast Guard

### Strategic Planning and Resource Optimization

The United States Coast Guard uses Decision Lens for POM budgeting, IT portfolio prioritization, vendor selection, continuing education, and safety decisions. Specifically, Decision Lens is used to:

- Clearly communicate the priorities of the organization
- Capture the organizational expertise and judgments of stakeholders
- Create defensible budget requests that support the most valuable projects



## U.S. Department of Agriculture

### Optimize IT Portfolio Totaling \$2.4B

Previously, USDA struggled to achieve alignment between their IT strategy and budget allocation. Now with Decision Lens, USDA can:

- Achieve consensus on a balanced portfolio mix and investment plan for IT modernization
- Define a standard, organizational-wide set of decision criteria
- Analyze top down and bottom up views of priorities at the Agency, Mission, and Departmental levels